

CUBO MANUFACTURING MODEL												
STARTUP PROJECTIONS YEAR 1												
	Month1	Month2	Month3	Month4	Month5	Month6	Month7	Month8	Month9	Month10	Month11	Month12
CUBO PRODUCTION POTENTIAL FOR ECOO	1	1	1	5	5	5	10	10	10	10	10	10
SALES - DTC	-	-	-	3			5	5	5	5	5	5
SALES - WHOLESALE					5	5	5	5	5	5	5	5
RECEIVABLES	\$ -	\$ -	\$ -	\$ 324,087	\$ 540,146	\$ 540,146	\$ 1,080,291	\$ 1,080,291	\$ 1,080,291	\$ 1,080,291	\$ 1,080,291	\$ 1,080,291
GROSS INCOME (20%dep+30%ship+50%final)	\$ -	\$ -	\$ -	\$ 64,817	\$ 108,029	\$ 108,029	\$ 313,284	\$ 378,102	\$ 378,102	\$ 702,189	\$ 810,218	\$ 810,218
EXPENSES	\$ (15,875)	\$ (11,875)	\$ (15,375)	\$ (107,125)	\$ (201,438)	\$ (266,893)	\$ (462,195)	\$ (514,531)	\$ (591,531)	\$ (592,772)	\$ (593,852)	\$ (597,852)
NET INCOME	\$ (15,875)	\$ (11,875)	\$ (15,375)	\$ (42,308)	\$ (93,408)	\$ (158,864)	\$ (148,911)	\$ (136,429)	\$ (213,429)	\$ 109,417	\$ 216,366	\$ 212,366
CUMULATIVE NET INCOME	\$ (15,875)	\$ (27,750)	\$ (43,125)	\$ (85,433)	\$ (178,841)	\$ (337,705)	\$ (486,616)	\$ (623,045)	\$ (836,474)	\$ (727,056)	\$ (510,690)	\$ (298,324)
EXPENSES												
	Month1	Month2	Month3	Month4	Month5	Month6	Month7	Month8	Month9	Month10	Month11	Month12
OFFICE EQUIPMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SOFTWARE SYSTEMS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERNET/PHONES/WEBSITE	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150
UTILITIES	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100
INSURANCES PUBLIC/PROFESSIONAL	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125
CONSULTING FEES inc. LEGAL	\$1,500	\$1,000	\$500	\$500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TRAVEL AND AIRFARES (@2k ppp trip)	\$4,000		\$4,000	\$2,000	\$2,000		\$2,000		\$2,000			\$4,000
MANAGEMENT FEES	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
MARKETING	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
ADMINISTRATION/BOOKKEEPING	\$0	\$500	\$500	\$500	\$750	\$750	\$750	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
FOB COST OF UNITS				\$93,750	\$156,250	\$156,250	\$312,500	\$312,500	\$312,500	\$312,500	\$312,500	\$312,500
SITE PREP	\$0	\$0	\$0	\$0	\$0	\$15,000	\$25,000	\$25,000	\$50,000	\$50,000	\$50,000	\$50,000
ASSEMBLY ON SITE	\$0	\$0	\$0	\$0	\$0	\$30,000	\$50,000	\$50,000	\$100,000	\$100,000	\$100,000	\$100,000
WARRANTY WORK	\$0	\$0	\$0	\$0	\$0	\$1,080	\$3,133	\$3,781	\$3,781	\$7,022	\$8,102	\$8,102
SHIPPING COSTS	\$0	\$0	\$0		\$13,500	\$22,500	\$22,500	\$45,000	\$45,000	\$45,000	\$45,000	\$45,000
FUMIGATION COST	\$0	\$0	\$0	\$0	\$1,500	\$2,500	\$2,500	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
SHIPPING INSURANCE	\$0	\$0	\$0	\$0	\$938	\$1,563	\$1,563	\$3,125	\$3,125	\$3,125	\$3,125	\$3,125
IMPORT DUTIES	\$0	\$0	\$0	\$0	\$4,688	\$7,813	\$7,813	\$15,625	\$15,625	\$15,625	\$15,625	\$15,625
IMPORT GST	\$0	\$0	\$0	\$0	\$11,438	\$19,063	\$19,063	\$38,125	\$38,125	\$38,125	\$38,125	\$38,125
GROSS EXPENSES	\$ 15,875	\$ 11,875	\$ 15,375	\$ 107,125	\$ 201,438	\$ 266,893	\$ 462,195	\$ 514,531	\$ 591,531	\$ 592,772	\$ 593,852	\$ 597,852
UNIT PRICE STRUCTURE												
	INTERNAL m2	EXTERNAL m2	COST Ex.Factory	WHOLESALE	DTC	YR1.SALES %	YR1.SALES \$	YR2.SALES %	YR2.SALES \$	YR2.SALES %	YR2.SALES \$	
DREAMTIME (TO BE DESIGNED)	60.00	30.00	\$67,500	\$186,000	\$232,500	0%	\$0	20%	\$6,045,000	30%	\$11,718,000	
EUCALYPT (SARANGANI)	43.00	18.00	\$38,000	\$127,000	\$158,750	50%	\$5,159,375	40%	\$5,448,960	40%	\$10,668,000	
SUNDOWNER (BATANGA)	21.00	15.00	\$24,500	\$73,200	\$91,500	30%	\$1,784,250	20%	\$2,379,000	20%	\$3,074,400	
OUTBACK (BULACAN)	19.00	9.00	\$24,500	\$58,000	\$72,500	20%	\$942,500	20%	\$1,885,000	10%	\$1,218,000	
						WHOLESALE UNITS SOLD	40.00	60.00	60.00			
						DTC UNITS SOLD	33.00	82.00	120.00			
						TOTAL UNITS SOLD	73.00	142.00	180.00			
PAYMENT STRUCTURE:												
Estimating 20% deposit												
30% upon shipping (@3mths)												
50% upon completion (@6mths)												
						TOTAL \$'s SOLD	\$7,886,125	\$15,757,960	\$26,678,400			
						AVERAGE COST EX.FACTORY	\$31,250	\$38,500	\$42,800			
						AVERAGE COST PER UNIT	\$108,029	\$110,972	\$148,213			