

CUBO MANUFACTURING MODEL												
STARTUP PROJECTIONS YEAR 1												
	Month13	Month14	Month15	Month16	Month17	Month18	Month19	Month20	Month21	Month22	Month23	Month24
CUBO PRODUCTION POTENTIAL FOR ECOO	12	12	12	12	12	12	12	12	12	12	12	12
SALES - DTC	5	7	7	7	7	7	7	7	7	7	7	7
SALES - WHOLESALE	5	5	5	5	5	5	5	5	5	5	5	5
RECEIVABLES	\$ 1,109,715	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659
GROSS INCOME (20%dep+30%ship+50%final)	\$ 1,086,176	\$ 1,130,565	\$ 1,130,565	\$ 1,139,392	\$ 1,205,975	\$ 1,205,975	\$ 1,220,687	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659	\$ 1,331,659
EXPENSES	\$ (607,112)	\$ (667,056)	\$ (690,431)	\$ (718,519)	\$ (719,185)	\$ (721,185)	\$ (719,332)	\$ (720,442)	\$ (722,442)	\$ (720,442)	\$ (720,442)	\$ (722,442)
NET INCOME	\$ 479,064	\$ 463,509	\$ 440,134	\$ 420,873	\$ 486,790	\$ 484,790	\$ 501,355	\$ 611,217	\$ 609,217	\$ 611,217	\$ 611,217	\$ 609,217
CUMULATIVE NET INCOME	\$ 180,740	\$ 644,249	\$ 1,084,383	\$ 1,505,256	\$ 1,992,046	\$ 2,476,836	\$ 2,978,191	\$ 3,589,408	\$ 4,198,625	\$ 4,809,842	\$ 5,421,059	\$ 6,030,276
EXPENSES	Month13	Month14	Month15	Month16	Month17	Month18	Month19	Month20	Month21	Month22	Month23	Month24
OFFICE EQUIPMENT	\$3,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SOFTWARE SYSTEMS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERNET/PHONES/WEBSITE	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150
UTILITIES	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100
INSURANCES PUBLIC/PROFESSIONAL	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125
CONSULTING FEES inc. LEGAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TRAVEL AND AIRFARES (@2k ppp trip)			\$2,000			\$2,000			\$2,000			\$2,000
MANAGEMENT FEES	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000
MARKETING	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500
ADMINISTRATION/BOOKKEEPING	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
FOB COST OF UNITS	\$312,500	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000	\$375,000
SITE PREP	\$50,000	\$50,000	\$50,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
ASSEMBLY ON SITE	\$100,000	\$100,000	\$100,000	\$120,000	\$120,000	\$120,000	\$120,000	\$120,000	\$120,000	\$120,000	\$120,000	\$120,000
WARRANTY WORK	\$10,862	\$11,306	\$11,306	\$11,394	\$12,060	\$12,060	\$12,207	\$13,317	\$13,317	\$13,317	\$13,317	\$13,317
SHIPPING COSTS	\$45,000	\$45,000	\$54,000	\$54,000	\$54,000	\$54,000	\$54,000	\$54,000	\$54,000	\$54,000	\$54,000	\$54,000
FUMIGATION COST	\$5,000	\$5,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
SHIPPING INSURANCE	\$3,125	\$3,125	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750
IMPORT DUTIES	\$15,625	\$15,625	\$18,750	\$18,750	\$18,750	\$18,750	\$18,750	\$18,750	\$18,750	\$18,750	\$18,750	\$18,750
IMPORT GST	\$38,125	\$38,125	\$45,750	\$45,750	\$45,750	\$45,750	\$45,750	\$45,750	\$45,750	\$45,750	\$45,750	\$45,750
GROSS EXPENSES	\$ 607,112	\$ 667,056	\$ 690,431	\$ 718,519	\$ 719,185	\$ 721,185	\$ 719,332	\$ 720,442	\$ 722,442	\$ 720,442	\$ 720,442	\$ 722,442